



SOURCING BASICS · GUIDE #4

One-Stop Sourcing Service China

From Factory to Your Doorstep: End-to-End Sourcing, 7-
Step Process, Cost Comparison & How to Choose

What "One-Stop Sourcing" Actually Means

"One-stop sourcing service" is a term you'll see everywhere in China trade — but what does it actually deliver? A genuine one-stop service means a single company handles every step: from identifying the right factory to delivering finished goods to your warehouse or FBA center.

The alternative — piecing together different providers for each step — creates coordination gaps, accountability issues, and hidden costs. When your supplier scout blames the factory, the factory blames the freight forwarder, and the forwarder blames customs, you're stuck in the middle. One-stop sourcing eliminates this fragmentation.

Key Insight

With a one-stop service, there's a single point of accountability. When delays happen (and they will), you have one person to call — not five companies pointing fingers at each other.

The 7 Steps of One-Stop Sourcing

1 Requirement Analysis & Product Specification

Define detailed product specs, target price, quality standards, certifications, and packaging requirements with your partner. Clear specs = accurate quotes.

2 Supplier Scouting & Shortlisting

Using factory databases, trade show networks, and industry connections, identify 3–5 qualified factories — not just Alibaba listings.

3 Factory Audit & Verification

On-site visits to verify: business license, production capacity, equipment, workforce, quality systems, export history, and certifications. Detailed audit report with photos.

4 Sampling & Negotiation

Pre-production samples ordered, reviewed, and iterated. Your partner negotiates pricing, payment terms, MOQ, and delivery schedule — in Chinese, with local market knowledge.

5 Production Monitoring & QC

In-line inspections during production. Pre-shipment inspection (AQL 2.5) ensures every unit meets spec before container loading. Photo reports provided.

6 Logistics & Export Documentation

Freight booking, container loading supervision, export clearance, shipping docs (B/L, Invoice, Packing List, COO). FOB, CIF, or DDP — all handled.

7

Import Clearance & Final Delivery

Customs brokerage, duty/tariff payment, delivery to your warehouse, 3PL, or Amazon FBA. All documentation complete — no customs surprises.

One-Stop vs. Piecemeal — Cost Comparison

Service Component	Piecemeal (Separate Providers)	One-Stop Service
Supplier Scouting	\$500–\$1,500	5–8% commission or fixed retainer All services included
Factory Audit	\$300–\$800	
Negotiation	\$200–\$500/round	
QC Inspections (3x)	\$600–\$1,200	
Freight Forwarding	\$400–\$1,000	
Export Documentation	\$150–\$300	
Your Coordination Time	20–40 hours	
TOTAL	\$2,150–\$5,300 + your time	~\$2,000–\$4,000 (on \$50K order)

What to Look for in a One-Stop Partner

1. Genuine End-to-End Capability

Ask: "Walk me through your process from product spec to my warehouse." A legitimate one-stop provider can detail every step. If they outsource critical functions, they should manage those relationships — not hand you off.

2. In-House vs. Outsourced QC

In-house quality inspectors who visit factories regularly are more accountable than outsourced third-party inspectors working from a generic checklist.

3. Communication Cadence

A one-stop service should provide consistent updates — minimum weekly reports with factory photos, production progress percentages, and issues flagged. Radio silence during production is a red flag.

4. Fee Structure Clarity

The best one-stop services charge a transparent commission (5–8%) or fixed retainer. You should receive the original factory invoice and freight documents — no hidden markups.

Qingda Trade: Your One-Stop Sourcing Partner

Qingda Trade provides genuine end-to-end sourcing: from factory scouting in Guangdong, Zhejiang, and Shandong, through quality control and production management, to door-to-door logistics including Amazon FBA delivery.

What We Handle:



Factory Scouting & Audit

We visit factories in person. You get photos, reports, and verified credentials — not just website claims.



Production Management

Weekly updates. In-line QC. Pre-shipment inspection. We catch problems before they ship.



Logistics & Delivery

FOB, CIF, DDP — we handle it. Factory to your warehouse or FBA, with all documentation.

Ready for Hassle-Free Sourcing?

Describe your product and we'll send a complete sourcing plan — factory options, cost estimates, and timeline — within 48 hours.

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